

SUMTER COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY

SUBJECT: Approve Direct Contract Negotiations with The Villages Information Technology Group

REQUESTED ACTION: Approve Direct Contract Negotiations with The Villages Information Technology Group

☐ Work Session (Report Only) **DATE OF MEETING:** 11/10/2009
☒ Regular Meeting ☐ Special Meeting

CONTRACT: ☒ N/A Vendor/Entity: _____
Effective Date: _____ Termination Date: _____
Managing Division / Dept: _____

BUDGET IMPACT: N/A
☐ Annual **FUNDING SOURCE:** _____
☐ Capital **EXPENDITURE ACCOUNT:** _____
☒ N/A

HISTORY/FACTS/ISSUES:

The BOCC recently solicited proposals for the purpose of upgrading our phone system which is reaching its point of obsolescence. The BOCC rejected all of the proposals due to inadequate information to determine the best return on investment.

Based on (1) the fact that The Villages Sumter County Service Center will be located within the DRI of The Villages, (2) the fact that The Villages will be providing IT infrastructure to support the Brownwood Development as well as the Pinellas Plaza area which the new center will be built, and (3) the Villages provides telephone support through a VoIP system as well as additional voice and data connectivity to the community development district operations, the BOCC may be better served with exploring a negotiated contract with The Villages IT group. This group also provides public safety radio support to The Villages Public Safety Department which opens another opportunity in regard to resolving the elimination of the current radio frequencies.

In order to proceed with the contract negotiations, the BOCC is required to not only provide the County Administrator with that authority (final contract will be presented for BOCC approval) but also to waive the requirements of the BOCC purchasing policy to do so. This is rare occasion that a request is made by the County Administrator; however, the transition of the public safety radio system would render this a sole source under the purchasing policy if the BOCC and would not be subject to the bidding/proposal requirement within the policy.
